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Optima Healthcare Solutions Acquires Hospicesoft, Expands Post-Acute Footprint

Transaction unites providers of cloud-based home health and hospice software with reputations for outstanding customer support

Palm City, Florida and Salem, Utah – May 22, 2017 – Optima Healthcare Solutions, a leading provider of cloud-based software for post-acute care providers, announced today that it has acquired Hospicesoft, a supplier of cloud-based software for hospices. The transaction moves Optima one step closer to delivering a full suite of modern integrated solutions that span the post-acute continuum of care.

“The talented team at Hospicesoft has built a modern, easy to use application that is beautifully tailored for the needs of hospices,” said Josh Pickus, Optima’s CEO. “We plan to maintain and expand the hospice-specific capabilities of the application, while also integrating it with our home health product and making a complete solution available to agencies that operate in both the hospice and home health arenas. We are especially pleased to bring a company with deep hospice expertise and an outstanding reputation for customer service into the Optima family.”



Designed exclusively for hospice organizations from the ground up, Hospicesoft offers a complete EMR and billing solution that enhances productivity. The solution eliminates the need for hospice providers to deal with OASIS questions, unnecessary fields and cumbersome workarounds common in hospice solutions adapted from home health products. In addition to increasing productivity, the Hospicesoft solution also improves compliance and reimbursement with guided workflows that ensure accurate and complete documentation. Due to its intuitive design and its hospice-specific workflows, the Hospicesoft solution is up and running within 60 days for the vast majority of customers.

Rex Hale, Hospicesoft’s founder, said, “I’m delighted that Optima recognizes Utah as a hub for technology talent and plans to maintain Hospicesoft’s headquarters and all of its staff. I believe Hospicesoft’s customers will benefit from Optima’s greater resources, its modern software development approach, and its relentless focus on providing an amazing customer experience. I’m excited to see the combined company deliver a truly differentiated solution that combines modern cloud-based technology, ease of use and rich compliance-oriented functionality.”

Optima is a portfolio company of Alpine Investors V, LP and affiliated funds managed by Alpine Investors (alpine-investors.com).

About Optima

Optima Healthcare Solutions is a leading provider of cloud-based software for post-acute care providers, including contract therapy companies, skilled nursing facilities, outpatient clinics, home health agencies and hospice organizations. More than 9,000 sites of service entrust Optima to deliver software that improves patient care and enhances business performance. For more information, visit optimahcs.com.

About Hospicesoft

Hospicesoft provides an easy to use cloud-based solution covering all areas of hospice management. Hospicesoft is headquartered in Salem, Utah. For more information, visit hospicesoft.com.

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